

12 PM
Tuesday, May 12th
Wednesday, May 13th
Thursday, May 14th

LOCAL BUSINESS ZOOM CALL WITH JASON GARNAR

Local businesses are invited to join Broome County Executive Jason Garnar for a Zoom call to discuss the reimagining of the Southern Tier. Registration required.



Joined by:

Stacey Duncan – Executive Director of The Agency (IDA/LDC), President and CEO of the Greater Binghamton Chamber of Commerce

Daniel J. Reynolds – Chairman, Broome County Legislature

Michael Ponticiello – Broome County Director of Emergency Services

Our Roles – How We Can Help

The State

Give the go-ahead for each region
to move from phase to phase

Issue guidance about which
businesses can reopen and when

The County

Communicate that information to
businesses in Broome County

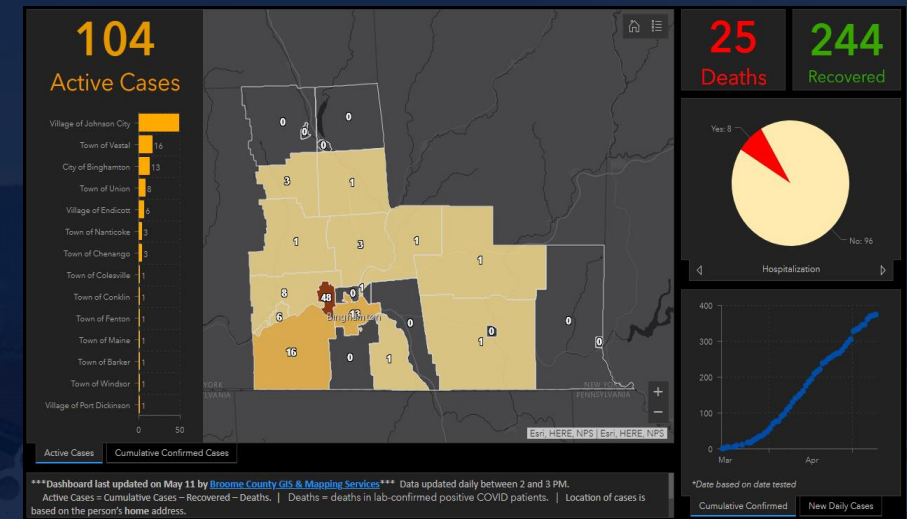
Provide the most up-to-date information
that we have from the State

Advocate for Broome County business to
be opened ASAP

Flattening the Curve in Broome County

What we have done so far:

- Operationalized a response team at our Emergency Operations Center (EOC)
- Filled healthcare requests for PPE
- Issued 11 emergency orders to stop the spread
- Limited travel, closed playgrounds, etc.
- Set up a contact tracing team to monitor spread
- Set up a donation site and collected 750,000+ PPE items
- Distributed thousands of tests to hospitals and congregate care settings
- Distributed thousands of masks to first responders and the public
- Set up over 40 meal sties and distributed 600,000+ meals to students
- Worked with regional leaders to meet criteria for reopening



	14-Day Decline in net Hospitalizations OR Under 15 new Hospitalizations (3-day avg)	14-Day Decline in Hospital Deaths OR Fewer than 5 deaths (3-day avg)	New Hospitalizations (Under 2 per 100K residents - 3 day rolling avg)	Share of total beds available (threshold of 30%)	Share of ICU beds available (threshold of 30%)	30 per 1k residents tested monthly (7-day avg of new tests per day)	Contact tracers 30 per 100K residents or based on infection rate	Metrics Met
Capital Region	No ✗	No ✗	0.68 ✓	42% ✓	50% ✓	1,123 / 1,085 ✓	Expected ★	5/7 ✗
Central New York	Yes ✓	Yes ✓	1.16 ✓	45% ✓	59% ✓	647 / 775 ✗	Yes ✓	6/7 ✗
Finger Lakes	Yes ✓	Yes ✓	0.94 ✓	46% ✓	55% ✓	1,458 / 1,203 ✓	Yes ✓	7/7 ✓
Long Island	Yes ✓	No ✗	2.85 ✗	33% ✓	33% ✓	4,317 / 2,839 ✓	Expected ★	5/7 ✗
Mid-Hudson	Yes ✓	No ✗	2.79 ✗	32% ✓	46% ✓	3,993 / 2,322 ✓	Expected ★	5/7 ✗
Mohawk Valley	Yes ✓	Yes ✓	0.82 ✓	55% ✓	65% ✓	502 / 485 ✓	Yes ✓	7/7 ✓
New York City	Yes ✓	Yes ✓	3.46 ✗	29% ✗	24% ✗	13,464 / 8,399 ✓	Expected ★	4/7 ✗
North Country	Yes ✓	Yes ✓	0.00 ✓	54% ✓	60% ✓	400 / 419 ✗	Yes ✓	6/7 ✗
Southern Tier	Yes ✓	Yes ✓	0.11 ✓	50% ✓	45% ✓	858 / 633 ✓	Yes ✓	7/7 ✓
Western New York	No ✗	No ✗	1.45 ✓	45% ✓	53% ✓	1,430 / 1,381 ✓	Expected ★	5/7 ✗

Reopening in Regions

10 Regional Councils



Southern Tier

Broome, Chemung,
Chenango, Delaware,
Schuyler, Steuben,
Tioga, Tompkins

Meeting the Criteria

METRIC 1

Decline in total net hospitalizations
calculated on a 3-day rolling average over
a 14-day period
- or -
Few overall cases if net hospitalizations
never exceeded 15

METRIC 2

Decline in deaths calculated on a 3-day
rolling average over a 14-day period
- or -
Few overall cases if 3-day average of daily
hospital deaths never exceeded 5

METRIC 3

Fewer than 2 hospitalizations per 100,000
residents, calculated on 3-day rolling
average

METRIC 4

30% of hospital beds
available

METRIC 5

30% of ICU beds available
- and -
Hospitals must have 90-day
stock of PPE

METRIC 6

30 tests per 1,000 people
per month

METRIC 7

30% of ICU beds available
- and -
Hospitals must have 90-day
stock of PPE

Each region must have a “control room” that monitors these metrics.

NYS Phases of Reopening

Phase One

- Construction
- Manufacturing and wholesale supply chain
- Select retail using curbside pickup only

Phase Two

- Professional services
- Finance and insurance
- Retail
- Administrative support
- Real estate and rental leasing

Phase Three

- Restaurants and food service
- Hotels and accommodations

Phase Four

- Arts, entertainment and recreation
- Education

Phase One (cont. on next slide)

Construction

- Building Equipment Contractors
- Building Finishing Contractors
- Foundation, Structure, and Building Exterior Contractors
- Highway, Street and Bridge Construction
- Land Subdivision
- Nonresidential Building Construction
- Residential Building Construction
- Utility System Construction

Agriculture, Forestry, Fishing & Hunting

- Greenhouse, Nursery, and Floriculture Production
- Other Animal Production
- Other Crop Production
- Support Activities for Animal Production
- Support Activities for Crop Production
- Support Activities for Forestry

Retail Trade - includes delivery and curbside pick-up service only for the following businesses:

- Clothing Stores
- Direct Selling Establishments
- Electronics and Appliance Stores
- Electronic Shopping and Mail-Order Houses
- Furniture and Home Furnishing Stores
- Florists
- General Merchandise Stores
- Health and Personal Care Stores
- Jewelry, Luggage, and Leather Goods Stores
- Lawn and Garden Equipment and Supplies Stores
- Office Supplies, Stationery, and Gift Stores
- Used Merchandise Stores
- Shoe Stores
- Sporting Goods, Hobby, Musical Instrument and Book Stores
- Other Miscellaneous Store Retailers

Phase One (cont.)

Manufacturing

- Apparel Manufacturing
- Computer and Electronic Product Manufacturing
- Electric Lighting Equipment Manufacturing
- Fabricated Metal Product Manufacturing
- Furniture and Related Product Manufacturing
- Leather and Allied Product Manufacturing
- Machinery Manufacturing
- Nonmetallic Mineral Product Manufacturing
- Paper Manufacturing
- Petroleum and Coal Products Manufacturing
- Plastics and Rubber Products Manufacturing
- Printing and Related Support Activities
- Textile Mills
- Textile Product Mills
- Wood Product Manufacturing
- Other Miscellaneous Manufacturing

Wholesale Trade

- Apparel, Piece Goods, and Notions Merchant Wholesalers
- Chemical and Allied Products Merchant Wholesalers
- Furniture and Home Furnishing Merchant Wholesalers
- Household Appliances and Electrical and Electronic Goods Merchant Wholesalers
- Machinery, Equipment, and Supplies Merchant Wholesalers
- Metal and Mineral (except Petroleum) Merchant Wholesalers
- Paper and Paper Product Merchant Wholesalers
- Professional and Commercial Equipment and Supplies Merchant Wholesalers
- Wholesale Electronic Markets and Agents and Brokers
- Miscellaneous Durable Goods Merchant Wholesalers
- Miscellaneous Nondurable Goods Merchant Wholesalers

Creating a Plan

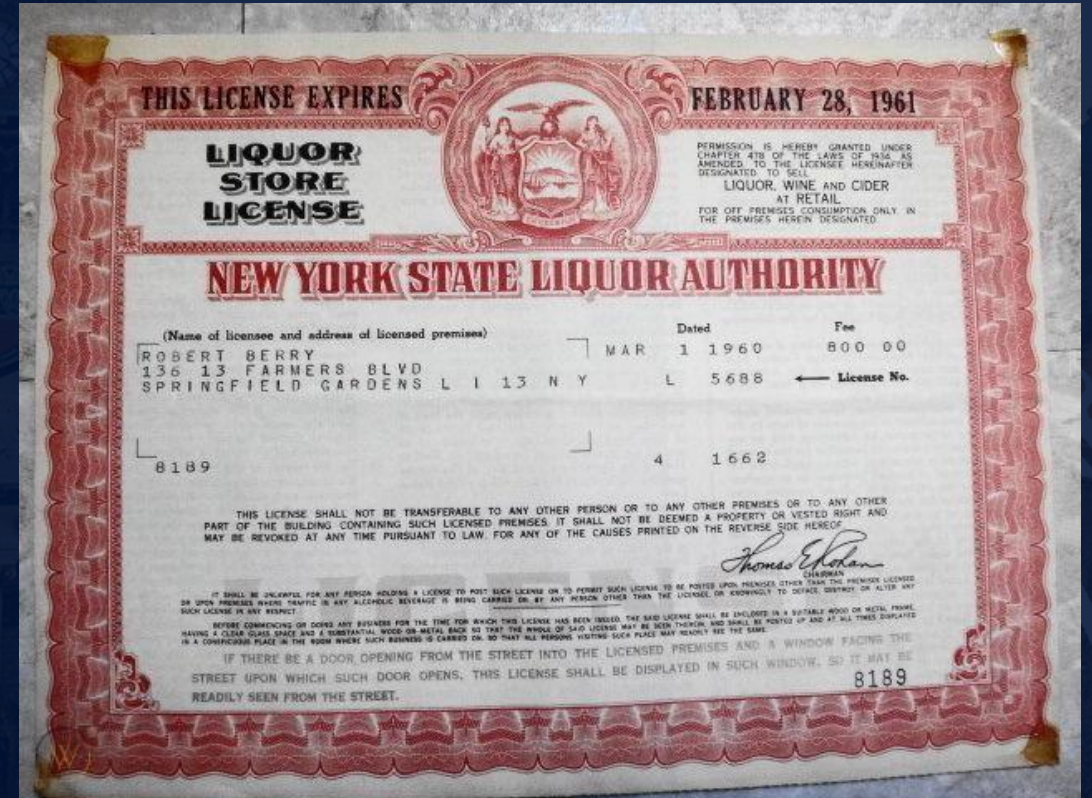
Per New York State: “Each business and industry must have a plan to protect employees and consumers, make the physical workspace safer and implement processes that lower risk of infection in the business.”

WHY?

The purpose of the plan is to limit the spread of the disease. If our data fall outside the state guidelines, the State could close our businesses again.

Affirming Your Plan

- Affirm through NYS Portal
- Must be visible and public
- Must be attainable
- No approval needed



What to Include in Your Plan

Per New York State:

- Adjust workplace hours and shift design as necessary to reduce density in the workplace
- Enact social distancing protocols
- Restrict non-essential travel for employees
- Require all employees and customers to wear masks if in frequent contact with others
- Implement strict cleaning and sanitation standards
- Enact a continuous health screening process for individuals to enter the workplace
- Continue tracing, tracking and reporting of cases
- Develop liability processes

Resources:

CDC guidance: <https://www.cdc.gov/coronavirus/2019-ncov/community/organizations/businesses-employers.html>

NY Forward: <https://forward.ny.gov/>

Procuring PPE

Supply chains for personal protective equipment (PPE) have now stabilized

We realize that many of you may not have purchased PPE before. The County will provide you with a list of vendors vetted by our Logistics Team that we have had luck with.

It will be available on our website by the end of the week:
gobroomecounty.com

Questions

